



## Development

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### Strategies

- Financial Impact and Analysis
  - Facility Analysis and Design
  - Feasibility Analysis
  - Market Dynamics
  - Managed Care Analysis & Strategies
  - Competitive Profiles and Analysis
  - Regulatory (Including: Certificate of Need Development)
  - Service Line Demand (Single Service and Integrated Continuum)
  - Financial Performance
  - Economic Benefits/ Clinical Benefits
  - Business Development
  - Pro forma Development
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### Operations and Management

- Benchmark
  - Regulatory Analysis
  - Operations Improvement
  - Delivery System Redesign
  - Operational System Redesign
  - Cost and Margin Analysis
  - Staff Development
  - Survey Prep (CARF, JACHO, etc.)
  - Incentive Program Design & Performance
  - Evaluations
  - Coding and Documentation
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### Organizational

- Staffing Surveys
- Staffing Benchmarks
- Organization Evaluation
- Feasibility Studies
- Organizational Redesign



- Physician Development
  - Board Governance
  - Incentive Program
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### Implementation

- Turnkey Start-up for New Services (including all activities leading to licensure and Medicare Certification)
  - Centralized Business Office Services
  - Financial System Development
  - Regulatory Interface
  - Program Design and Certification
  - Medical Staff Development
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### Outsourcing

- Contract Management (if requested)
  - Financial and Business Office Management
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